



ASL Marine Holdings Ltd

1H2006 Results Briefing
(6 months ended 31 December 2005)

26 January 2006



Presentation Outline

- **Company Profile**
- **Financial Results**
- **Shipbuilding operations**
- **Shiprepair operations**
- **Shipchartering operations**
- **Growth Drivers**
- **Q&A Session**

COMPANY PROFILE

Company Profile

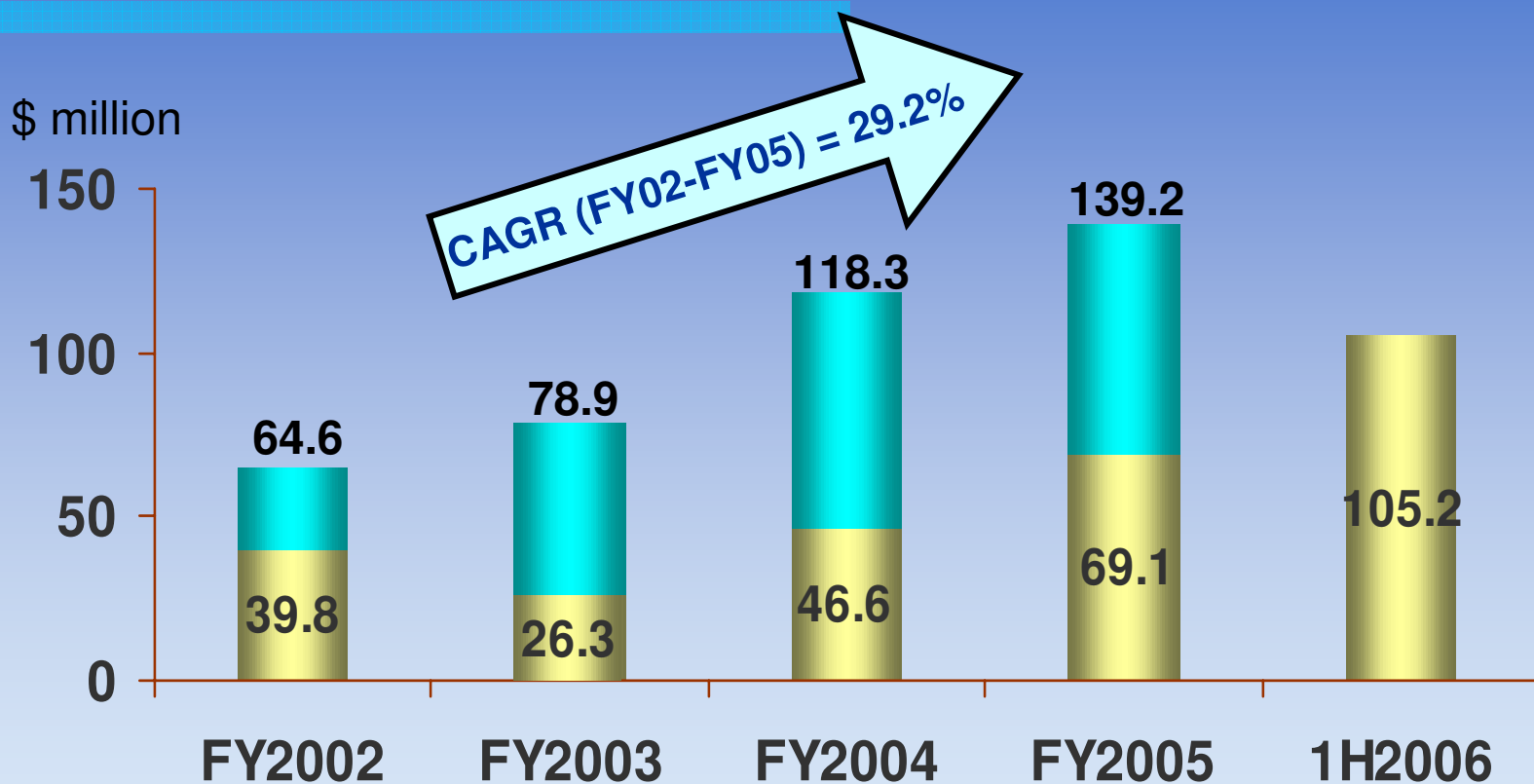
- **Listed on SGX-ST Mainboard on 17 March 2003**
- **Engaged in Shipbuilding, Shiprepair, Shipchartering & other Marine-related services**
- **Owns 3 yards in Singapore, Batam (Indonesia) and Guangdong (China) providing a wide range of Shipbuilding, Shiprepair and related Marine Engineering services**
- **Owns a young fleet of more than 100 vessels engaged in offshore oil and gas, marine infrastructure, dredging and construction, coal, building materials and general cargo transportation**

FINANCIAL RESULTS

Financial Highlights

	1H2006 \$'000	1H2005 \$'000	Change (%)	FY2005 \$'000	FY2004 \$'000	Change (%)
Revenue	105,165	69,088	52.2%	139,180	118,279	17.7%
Profit before tax ("PBT")	14,151	6,781	108.7%	16,105	12,482	29.0%
PBT margins	13.5%	9.8%	-	11.6%	10.6%	--
Net profit attributable to shareholders	12,332	5,876	109.9%	13,586	9,944	36.6%
Net Profit margins	11.7%	8.5%	-	9.8%	8.4%	-
Earning per share (fully diluted)	5.57 cents	2.69 cents	107.1%	6.23 cents	5.02 cents	24.1%
Dividend per share	-	-	-	1.8 cents	1.4 cents	28.6%

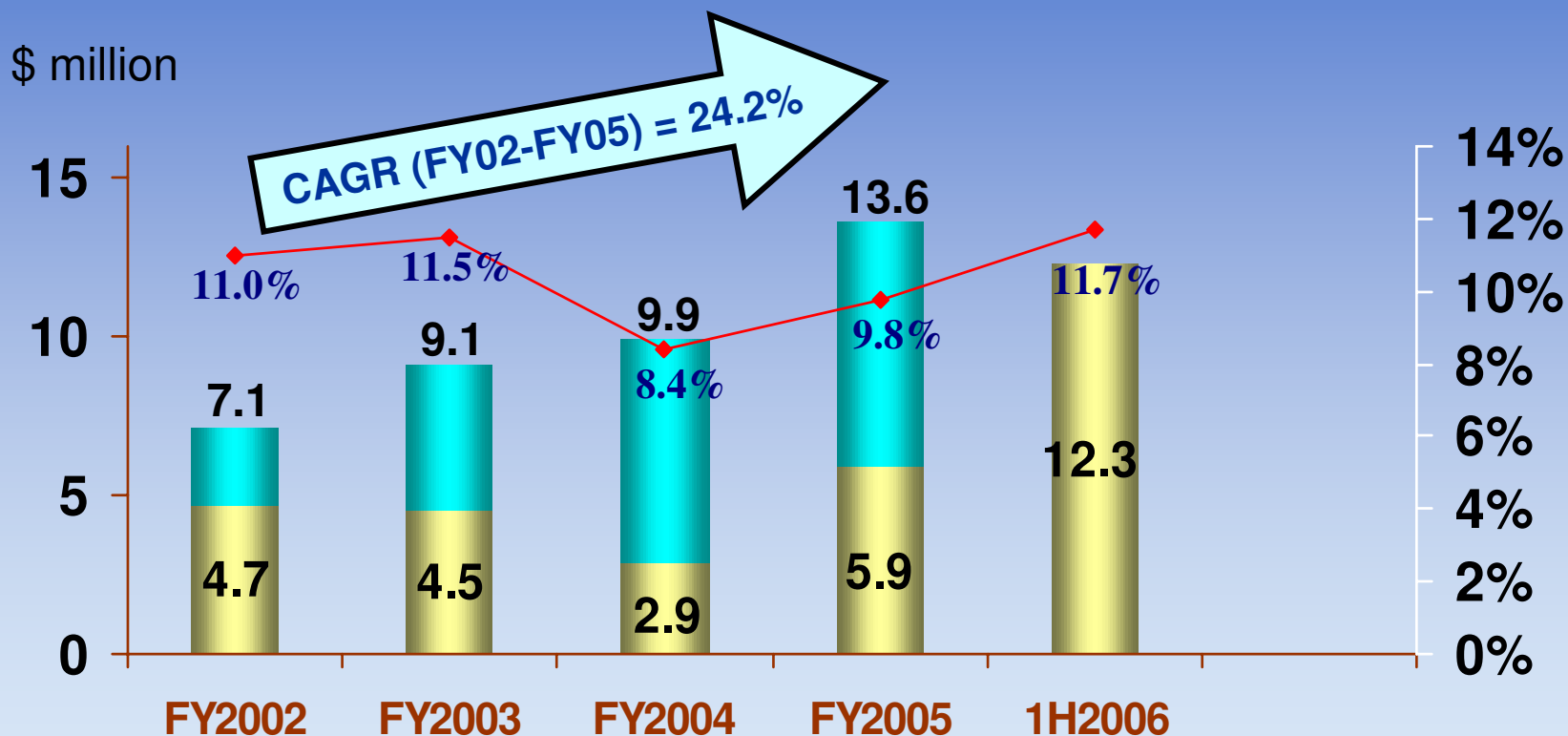
Revenue



■ Half Year Revenue

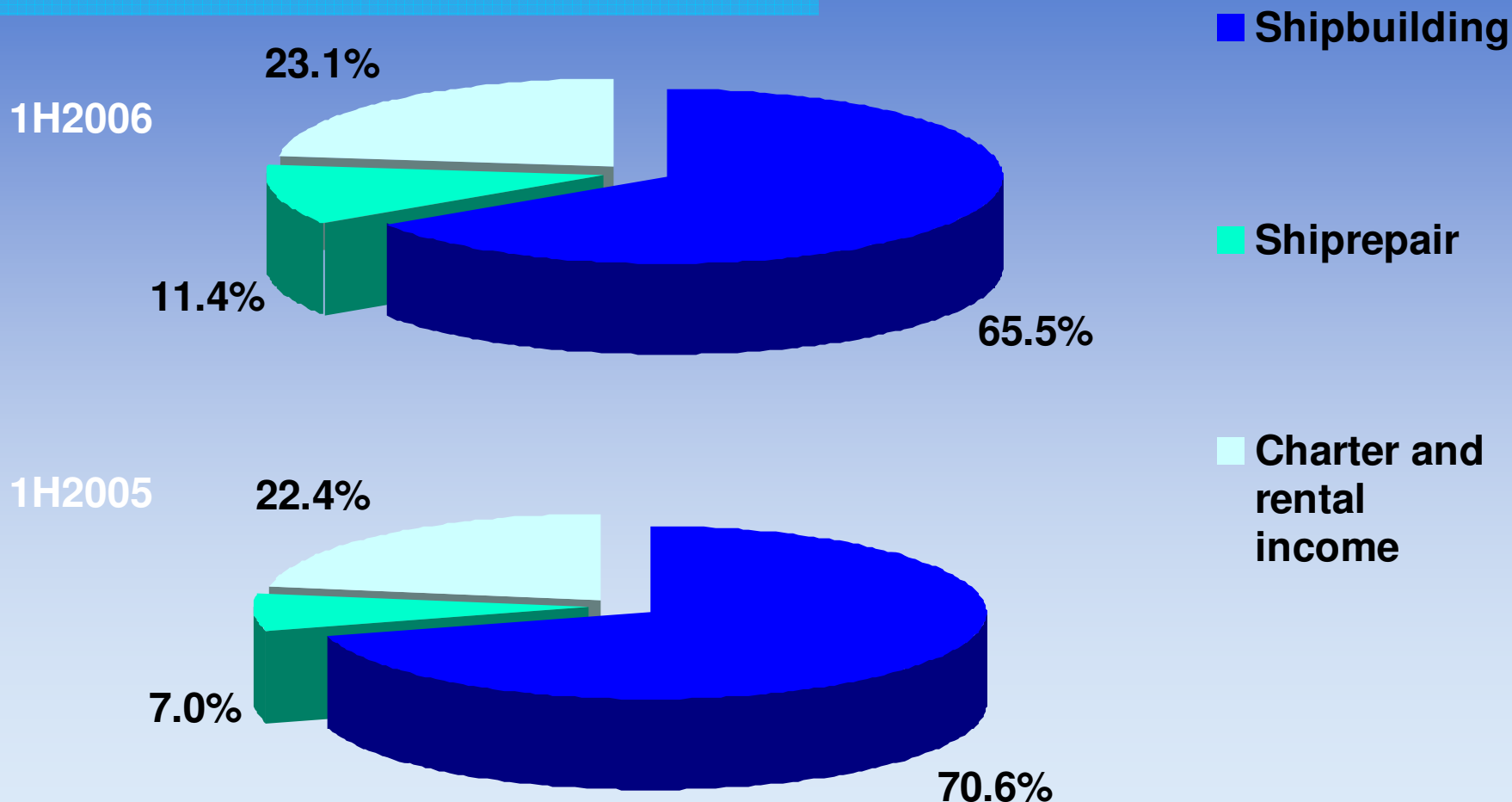
■ Full Year Revenue

Net Profit



Half Year NP
 Net Profit
 NP Margin

Revenue by Activity



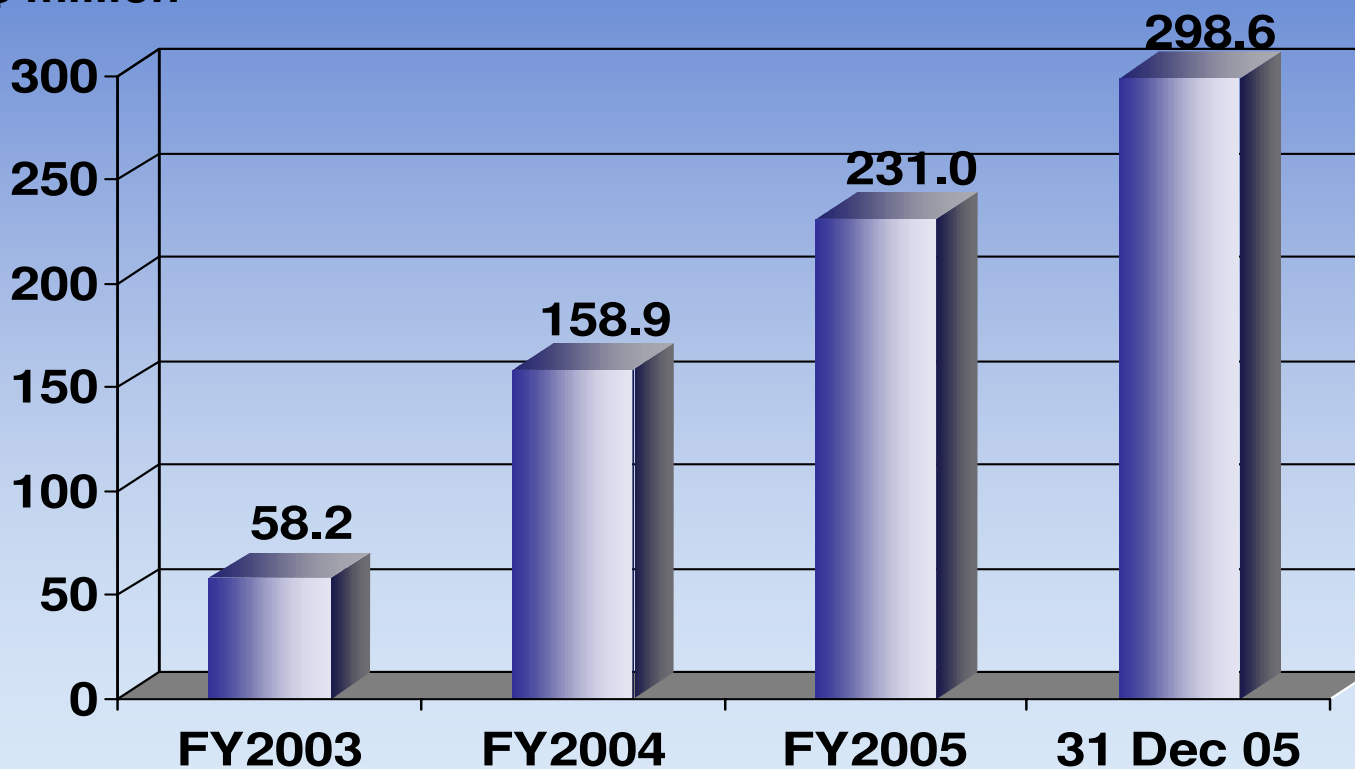
SHIPBUILDING OPERATIONS

Shipbuilding (Overview)

- Revenue increased by 41.2%, from \$48.8 million in 1H2005 to \$68.9 million in 1H2006
- Increase in revenue primarily attributed to construction of tugs with higher contract values.
- Gross profit increased from \$2.4 million in 1H2005 to \$3.9 million in 1H2006. Gross margin improves from 4.9% in 1H2005 to 5.6% in 1H2006
- Improvement in gross margin attributed to better pricing derived from higher value projects recognised in 1H2006

Record Shipbuilding Order Book

\$ million



Record Shipbuilding Order Book

Type of vessels	2H2006		FY2007/FY2008		Total	
	\$million	%	\$million	%	\$million	%
Azimuth Stern Drive Tugs	31.1	10.4%	37.0	12.4%	68.1	22.8%
Chemical Tankers and Emergency & Response Vessels	27.6	9.2%	97.8	32.7%	125.3	42.0%
Other Tugs	17.2	5.8%	64.9	21.7%	82.2	27.5%
Barges	7.2	2.4%	5.3	1.8%	12.6	4.2%
THIRD PARTIES TOTAL	83.2	27.9%	205.0	68.7%	288.2	96.5%
JOINTLY-CONTROLLED ENTITIES	10.4	3.5%	-	-	10.4	3.5%
TOTAL	93.6	31.3%	205.0	68.7%	298.6	100.0%

SHIPREPAIR OPERATIONS

Shiprepair (Overview)

- Revenue from shiprepair and other marine related services increased by 149.1%, from \$4.8 million in 1H2005 to \$12.0 million in 1H2006
- The Group was able to secure more and higher value jobs after the commencement of operations of the floating dock in Batam since May 2005
- Gross profit increased from \$2.2 million in 1H2005 to \$3.8 million in 1H2006. Gross margin decreases from 45.9% in 1H2005 to 31.5% in 1H2006
- Drop in margins attributed to ad-hoc conversion works in 1H2005

SHIPCHARTERING OPERATIONS

Shipchartering (Overview)

- Revenue from shipchartering and rental operations increased by 56.6%, from \$15.5 million in 1H2005 to \$24.3 million in 1H2006
- Continuous effort to upgrade and renew fleet
- Increased proportion of time and lump sum charters, which generally command better pricing
- Higher demand boosted chartering rates

- Gross profit increased from \$2.3 million in 1H2005 to \$6.9 million in 1H2006. Gross margin increases from 15.0% in 1H2005 to 28.5% in 1H2006
- Performance of more time and lump sum charters rises margins

Shipchartering

Fleet Size (units)	1H2006	FY2005	FY2004
Tugs	49	43	48
Barges	66	64	64
Total number of vessels	115	107	112
Utilization Rate (%)			
Tugs	89%	89%	90%
Barges	79%	83%	80%

Growth Drivers

Industry Outlook

- **Increase in oil exploration activities**
- **Demand for new offshore vessels for oil exploration**
- **Shortage in supply of new vessels led to increased chartering**
- **Regulation by International Maritime Organisation (IMO) to phase out all single hull tankers by 2010**
 - From 2006 onwards, ASL Marine would be one of the few shipyards in the region to have Cape-sized shiprepair capacity and capabilities

Growth drivers (shipbuilding and shiprepair operations)

- **As of 31 Dec 2005, outstanding order book for shipbuilding of approximately \$298.6 million**
 - **Approximately 31.3% of these projects expected to be recognised within 2H2006**
- **Secured more and higher value shiprepair contracts for 20,000 dwt floating dock after its operations since May 2005**
- **Operations commencement of 150,000 dwt graving dry dock at Batam yard in 2H2006**
- **Commencement of shipbuilding activities at yard in Guangdong, China in 2006**

Growth drivers (shipchartering operations)

- **As of 31 Dec 2005, outstanding order book for shipchartering of approximately \$15.9 million**
 - **Most revenue in this segment is short term and ad hoc. Such long term contracts contribute less than 30% of total shipchartering revenue.**
- **Continuous effort to upgrade and renew fleet**
- **Strategic alliances or joint ventures to take advantage of robust shipchartering market in the region, particularly in the Middle East, Pearl River Delta region, Malaysia and Indonesia**

Growth drivers (Coal Business and ASL Energy)

- **As at 31 Dec 2005, ASL Energy has a total of 38 tugs and 40 barges**
 - **Additional two tugs and threes barges worth \$8.3 million expected to deliver in 2H2006**
- **Delivery of 65,000 dwt floating terminal expected to be delayed to 3rd quarter of FY2006 and start contributing in 1st quarter of FY2007**

Questions & Answers